MINUTES OF THE ORDINARY SHAREHOLDERS' MEETING

of 25 May 2020

Of Esprinet S.p.A.

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The ordinary shareholders' meeting of "**Esprinet S.p.A.**" (with registered office at Via Energy Park 20, Vimercate, registered capital €7,860,651.00 fully paid up, tax identification and Milan-Monza-Brianza-Lodi Companies Register no. 05091320159, Monza-Brianza R.E.A. number 1158694, hereinafter "**Esprinet S.p.A.**" or the "**Company**") started at 11.07 a.m. on 25 May 2020.

Pursuant to Article 12 of the Articles of Association, the Chairman of the Board of Directors, **Maurizio Rota**, chaired the Meeting. In accordance with Article 12(3) of the Articles of Association and Article 5 of the Rules of the Meeting, Notary Andrea De Costa (who was physically present at the place where the Meeting was convened, that is at the Notary's office at Via Agnello 18, Milan) was appointed secretary of the meeting in accordance with Article 2371(1) of the Italian Civil Code.

The Chairman reported as follows:

- following the entry into force of Decree-Law No. 18/2020 (known as "Cura Italia"), which introduced exceptional rules related to the Covid-19 emergency applicable to shareholders' meetings of listed companies, Esprinet S.p.A. decided to avail itself of the right - established by the Decree - to provide for shareholders to participate in the meeting exclusively through the designated representative referred to in Article 135-undecies of Legislative Decree 58/1998 ("**TUF**"), without the physical participation of the shareholders, in order to minimise the risks associated with the ongoing health emergency; therefore, in particular: (i) persons entitled to vote would attend the meeting exclusively through the Trevisan & Associati Law Firm, the designated representative ("**DR**"), appointed by the company pursuant to Article 135-undecies TUF by means of the methods indicated in the notice of meeting; (ii) the aforementioned DR was granted powers by the shareholders, pursuant to Article 135-undecies TUF, and delegations and/or sub-delegations, pursuant to Article 135-undecies TUF, and delegations and/or sub-delegations, pursuant to Article 135-undecies TUF, and delegations and/or sub-delegations, pursuant to Article 135-undecies TUF, and delegations and/or sub-delegations, pursuant to Article 135-undecies TUF, and delegations and/or sub-delegations, pursuant to Article 135-undecies TUF, and delegations and/or sub-delegations, pursuant to Article 135-undecies (4) TUF; and (iii) the Shareholders' Meeting would be held exclusively by remote means of participation, through telecommunication means that would enable identification of the participants;

- the Shareholders' Meeting was convened at the Marchetti Notary's office, where the Secretary, the Chairman of the Board of Directors and the Company employees needed to meet the technical and organisational requirements of the business were located; - as provided by the aforementioned Cura Italia Decree-Law, the Shareholders' Meeting was also held by conference call to enable the participation of the DR, other members of the corporate bodies, representatives of the Audit Company and associates of the Company;

- the following were connected, by conference call

-- For the Board of Directors: Alessandro Cattani, Cristina Galbusera, Renata Maria Ricotti, Valerio Casari, Marco Monti, Chiara Mauri, Emanuela Prandelli, Mario Massari, Ariela Caglio, Tommaso Stefanelli and Matteo Stefanelli;

-- For the Board of Statutory Auditors: Bettina Solimando (Chairman of the Board of Statutory Auditors), Franco Aldo Abbate and Patrizia Paleologo Oriundi;

- Dario Trevisan was also connected via conference call, as representative of the Trevisan & Associati law firm, identified by the company as the DR;

- the shareholders' meeting took place in accordance with applicable legislation, the Articles of Association and the Rules Governing Shareholders' Meetings, as approved by the ordinary shareholders' meeting;

- the Shareholders' Meeting was duly convened in ordinary and extraordinary session in a single call on 25 May 2020, at the Marchetti Notary's office at Via Agnello 18, Milan, at 11 a.m., in accordance with the law and the Articles of Association, as per the notice published on the Company's website and the summary published in the daily newspaper Italia Oggi on 24 April 2020, and available at the storage facility at <u>www.emarketstorage.com</u>, with the following

Agenda

Ordinary part

1. Financial statements as at 31 December 2019:

1.1 Approval of the Financial Statements as at 31 December 2019, Directors' Report on Operations, Statutory Auditors' Report and Independent Auditors' Report. Presentation of the Consolidated Financial Statements as at 31 December 2019 and Consolidated Non-Financial Disclosure in accordance with Italian Legislative Decree 254/2016 – 30/12/2016 - Sustainability Report.

1.2 Allocation of the result for the year.

2. Report on the Remuneration Policy and the compensation paid:

2.1 Binding resolution on the first section pursuant to Art. 123-ter, paragraph 3-bis of the TUF (Consolidated Law on Finance).

2.2 Non-binding resolution on the second section pursuant to Art. 123-ter, paragraph 6 of the TUF.

Proposal to revoke the authorisation to purchase own shares approved by the Shareholders' Meeting of 8 May
 2019.

Extraordinary part

1. Cancellation of 1,470,217 own shares in the portfolio, with no reduction of share capital, and subsequent amendment of art. 5 of the company Articles of Association. Inherent and consequent resolutions;

- no requests had been made by the shareholders to supplement the agenda for the Shareholders' Meeting, nor were there any proposed resolutions on matters already on the Agenda, pursuant to and under the terms of Article 126-bis of the TUF;

- since 154 eligible parties, representing 23,641,447 ordinary shares equal to 45.113% of the 52,404,340 ordinary shares forming the share capital, participated by proxy, the duly convened Shareholders' Meeting was validly constituted as provided by law and the Articles of Association and could adopt resolutions on the matters on the Agenda; in this regard, taking into account the methods by which shareholders intervene at Shareholders' Meeting and the methods by which the DR was sent voting intentions on all the items on the agenda, there was the quorum necessary for all items in the ordinary session of this Shareholders' Meeting;

- the communications of intermediaries for the purposes of the participation of eligible parties in this Shareholders' Meeting were made to the issuer by the methods and under the terms established by applicable legislation

- none of the parties eligible to vote had submitted questions on the matters on the agenda prior to the Shareholders' Meeting pursuant to Article 127-ter of the TUF;

- no applications had been made in relation to this Shareholders' Meeting for proxy voting pursuant to Article 136 et seq. of the TUF;

- pursuant to Article 12 of the Articles of Association, Article 5 of the Rules Governing Shareholders' Meetings and applicable provisions, the entitlement of those present to speak at the Shareholders' Meeting through the RD was verified, and in particular the validity of the proxies carried out by those present was verified.

- in accordance with the General Data Protection Regulation, the "GDPR", the data of Meeting participants are collected and processed by the Company exclusively for the purposes of fulfilling mandatory requirements for shareholders' meetings and companies;

- the share capital subscribed and paid up as of the date hereof is €7,860,651.00, divided into 52,404,340 shares without any indication of the nominal value;

- the company's shares are admitted to trading on the Mercato Telematico Azionario (electronic stock exchange) organised and managed by Borsa Italiana S.p.A. STAR Segment;

- as of the date hereof, the Company holds 2,620,217 treasury shares, for which voting rights are suspended, equal to 5% of the share capital;

- the Company qualifies as an SME pursuant to Article 1, paragraph w-quater.1 of the TUF, as amended by Decree-Law No. 91 of 24 June 2014, converted with amendments into Law No. 116 of 11 August 2014; therefore the threshold for the

purposes of the obligations to disclose significant shareholdings pursuant to Article 120, paragraph 2 of the TUF is 5% instead of 3%;

- resolution No. 21326, which entered into force on 11 April 2020, establishes that Esprinet S.p.A. is one of companies that has an obligation to disclose the significant shareholdings referred to in Article 120 TUF if it reaches or exceeds the threshold of 3% of the share capital (or the total voting rights). We provide the names of the persons who currently hold, directly or indirectly, more than 3% of the subscribed share capital of Esprinet S.p.A., represented by shares with voting rights, as recorded in the shareholders' register, supplemented by the communications received pursuant to Article 120 TUF and other information available:

(1) Declarant: Francesco Monti

Number of shares: 8,232,070 voting rights, of which:

- 2,058,019 in direct ownership

- 2,058,017 in bare ownership to Luigi Monti

- 2,058,017 in bare ownership to Marco Monti
- 2,058,017 in bare ownership to Stefano Monti

% share of the ordinary capital: 15.709%

- (2) Declarant: Giuseppe Calì
- Number of shares: 5,736,958
- % share of the ordinary capital: 10.947%
- (3) Declarant: Paolo Stefanelli in succession
- Number of shares: 2,656,374
- % share of the ordinary capital: 5.069%
- (4) Declarant: Maurizio Rota
- Number of shares: 2,741,378 voting rights, of which:
- 115,920 in direct ownership
- 1,312,729 in bare ownership to Giorgio Maurizio Rota
- 1,312,729 in bare ownership to Riccardo Rota
- % share of the ordinary capital: 5.231%
- the Company is not subject to management and coordination by other companies;
- voting rights cannot be exercised for shares which have not fulfilled the disclosure obligations: (i) referred to in Article
- 120 of the TUF concerning shareholdings exceeding 3%; and (ii) referred to in Article 122 (1) of the TUF concerning

shareholders' agreements;

- with reference to the disclosure obligations referred to in Article 120 TUF, shares with voting rights by virtue of delegation are considered as holdings, provided that this right can be exercised on a discretionary basis without specific instructions from the delegating shareholder.

At the Chairman's request, the DR stated that no declarations had been received indicating a lack of entitlement to vote on the basis of the shares/voting rights for which powers had been granted.

The **Chairman** stated that:

- with respect to items on the Agenda, the requirements of applicable laws and regulations had been duly fulfilled;

- in particular, the following documents had been deposited at the registered office and made available on the Company's website <u>www.esprinet.com</u> and at the storage facility at <u>www.emarketstorage.com</u>:

-- on 24 April 2020, the Directors' explanatory reports on the items on the Agenda;

-- on 30 April 2020, the Annual Financial Report approved by the Board of Directors on 15 April 2020, including the draft separate and consolidated Financial Statements as at 31 December 2019, the Directors' Report on Operations, the declaration required under Article 154-bis, paragraph 5, TUF, together with:

(i) the Report on Corporate Governance and Ownership Structure pursuant to Article 123-bis of the TUF;

(ii) the Report on the Remuneration Policy and Related Compensation pursuant to Article 123-ter of the TUF;

(iii) the Report of the Board of Statutory Auditors to the Shareholders' Meeting;

(iv) the Audit Company's Reports;

(v) the 2019 Sustainability Report - consolidated non-financial statement with the certification of the Audit Company;

- submission of all of the above documentation was promptly disclosed to the public;

- said documentation shall be appended in the original to the minutes of the meeting as an integral and substantial part thereof;

Finally, the **Chairman** informed the Meeting that:

- the details of the Audit Company's fees for the year were set out in the schedule attached to the financial statements;

- the following documents would be appended to the minutes of the Meeting as an integral and substantial part thereof:

a.) the list of the names of participants at the Shareholders' Meeting by proxy, complete with all the data required by Consob, with an indication of the shares for which the communication from the intermediary to the issuer was made

pursuant to Article 83-sexies of the TUF;

b.) the list of the names of those who voted in favour, against, or abstained, and the relevant number of shares represented by proxy.

After verifying that the Shareholders' Meeting had been validly convened and concluding the information on the conduct of the proceedings, the **Chairman** moved on to the **first item (ordinary part) on the agenda** (*i.e. Financial statements as at 31 December 2019: 1.1 Approval of the Financial Statements as at 31 December 2019, Directors' Report on Operations, Statutory Auditors' Report and Independent Auditors' Report. Presentation of the Consolidated Financial Statements as at 31 December 2019 and Consolidated Non-Financial Disclosure in accordance with Italian Legislative Decree 254/2016 – 30/12/2016 - Sustainability Report. 1.2 Allocation of the result for the year.), specifying that this point, even if dealt with on an individual basis, would be divided into two subsections to allow a specific vote on each of them.*

The **Chairman** pointed out that there was no vote on the presentation of the consolidated financial statements and the non-financial statement.

Therefore, as all the documentation had been made available in time, he proposed not to read the financial statements for the year ended 31 December 2019, the Board of Directors' report on operations and the External Auditors' report, but asked the Chairman of the Board of Statutory Auditors to read the conclusions of the Board of Statutory Auditors' Report transcribed herein:

"Through direct audits and information obtained from the Audit Company and the manager responsible for preparing the Company's accounts, the Board of Statutory Auditors established compliance with legal rules regarding the drawing up and presentation of the Esprinet Group's consolidated financial statements, Esprinet S.p.A.'s separate financial statements and the associated Board of Directors' Report. Furthermore, the supervisory activities revealed no facts that required reporting to the control bodies or mentioning in this report.

In its reports issued pursuant to Articles 14 and 16 of Legislative Decree No. 39 of 27 January 2010, the Audit Company issued an unreserved opinion on the 2019 separate and consolidated financial statements. The separate and consolidated financial statements are accompanied by the statements of the manager responsible for preparing the accounts and the Chief Executive Officer as per Article 154-bis of the TUF.

Due to the current health emergency, in accordance with Decree Law No. 18 of 17 March 2020, the Company has decided that participation in the General Meeting will be exclusively through a designated representative, pursuant to Article 135-undecies of Legislative Decree No. 58 of 24 February 1998 (the "TUF")

The designated representative may be granted powers and/or sub-powers pursuant to Article 135-novies of the TUF, in derogation of Article 135-undecies, paragraph 4 of the same decree, in order to facilitate the widest use of the said remote voting facility for all shareholders,

On the basis of activity carried out during the financial year, the Board of Statutory Auditors finds no impediment to approving the financial statements for the year ended 31 December 2019 and the associated motions for resolutions put forward by the Board of Directors."

The **Chairman** stated, with respect to the subsequent items on the agenda, that eligible parties may request the documents to be read before the start of each discussion.

Continuing, the **Chairman** informed the Meeting that the independent auditors Pricewaterhousecoopers S.p.A. had issued an unreserved opinion on both Esprinet S.p.A.'s financial statements for the year ended 31 December 2019 and the Group's consolidated financial statements, an opinion on the consistency of the Report on Operations with the financial statements for the year ended 31 December 2019 and an "unreserved" opinion on the information referred to in Article 123-bis, paragraph 1, letters c), d), f), l) and m), and paragraph 2, letter b), of the TUF, presented in the Report on Corporate Governance and Ownership Structure, and a declaration of conformity on the consolidated non-financial statement, as indicated in the reports issued on 30 April 2020.

Upon conclusion, at the Chairman's request, the Secretary then read the draft resolutions as transcribed below.

Since there were no comments and no changes in those present, the **Chairman** then put to the vote (at 11:15 a.m.), by means of a notification by the DR of the votes cast by the DR according to the voting instructions received, the proposals that were read out and transcribed below:

Proposal for a resolution on agenda item 1.1:

"The Shareholders' Meeting, having shared the contents and arguments set out in the Directors' Report,

resolves

to approve the Financial Statements of Esprinet S.p.A. as at 31 December 2019 consisting of the Balance Sheet, Income Statement, Statement of Cash Flow and Notes to the Financial Statements, as presented by the Board of Directors as a whole and in the individual items;

Proposal for a resolution on agenda item 1.2:

"The Shareholders' Meeting, having endorsed the contents and the submissions set out in the Directors' Report,

resolved

- to allocate the net profit of 4,603,878.26 euros for fiscal year 2019 to the extraordinary reserve."

With respect to the motion for a resolution concerning item 1.1 on the agenda:

The Meeting approved the motion by a majority.

23,294,720 ordinary shares for

134,563 ordinary shares against

212,164 ordinary shares abstaining.

0 non-voting shares.

With respect to the motion for a resolution concerning item 1.2 on the agenda:

The Meeting unanimously approved the motion.

All as per the attached details.

The **Chairman** announced the result and moved on to the **second item (ordinary part) on the agenda** (*i.e.* 2.*Report on the Remuneration Policy and the compensation paid:* 2.1 *Binding resolution on the first section pursuant to Art.* 123-ter, paragraph 3-bis of the TUF (Consolidated Law on Finance). 2.2 Non-binding resolution on the second section pursuant to Art. 123-ter, paragraph 6 of the TUF.), specifying that this point, even if dealt with on an individual basis, would be divided into two subsections to allow a specific vote on each of them.

The Chairman pointed out that:

(i) pursuant to Article 123-ter, paragraph 3-bis of the TUF, companies shall submit the Remuneration Policy to the vote of the shareholders, as often as required by the duration of the policy and, pursuant to Article 4-bis, the resolution on the remuneration policy is binding;

(ii) the second section of the Report on the Remuneration Policy and Related Compensation, drawn up pursuant to the aforementioned Article 123-ter, paragraph 6 of the TUF, shall be subject to resolution and shall in no case be binding.

Upon conclusion, at the Chairman's request, the Secretary then read the draft resolutions as transcribed below.

Since there were no comments and no changes in those present, the **Chairman** then put to the vote (at 11:20 a.m.), by means of a notification by the DR of the votes cast by the DR according to the voting instructions received, the proposals that were read out and transcribed below:

Proposal for a resolution on agenda item 2.1:

"The Ordinary Shareholders' Meeting of Esprinet S.p.A., acknowledging the contents of the Remuneration Report,

resolved

favourably on the first section";

Proposal for a resolution on agenda item 2.2:

"The Ordinary Shareholders' Meeting of Esprinet S.p.A., acknowledging the contents of the Remuneration Report,

resolved

favourably on the second section".

With respect to the motion for a resolution concerning item 2.1 of the agenda:

The Meeting approved the motion by a majority.

18,045,749 ordinary shares for

5,485,698 ordinary shares against

110,000 ordinary shares abstaining.

0 non-voting shares.

With respect to the motion for a resolution concerning item 2.2 of the agenda:

The Meeting approved the motion by a majority.

23,384,014 ordinary shares for

147,433 ordinary shares against

110,000 ordinary shares abstaining.

0 non-voting shares.

All as per the attached details.

The **Chairman** announced the result and moved on to the **third item (ordinary part) on the agenda** (*i.e. 3. Proposal to revoke the authorisation to purchase own shares approved by the Shareholders' Meeting of 8 May 2019.*).

The **Chairman** noted that the Board of Directors' Explanatory Report on this agenda item had been filed on 24 April 2020 at the registered office and at the storage facility at: <u>www.emarketstorage.com</u> and made available on the Company's website.

At the Chairman's request, the Secretary then read the draft resolution as transcribed below.

Since there were no comments and no changes in those present, the **Chairman**, then put to the vote (at 11:25 a.m.), by means of a notification by the DR of the votes cast by the DR according to the voting instructions received, the proposal which was read out and transcribed below:

"Dear Shareholders,

We submit to your attention the proposal to revoke, pursuant to and for the purposes of Art. 2357 of the Italian Civil Code, the authorisation for the purchase of own shares granted by the Ordinary Shareholders' Meeting of 8 May 2019".

The Meeting approved the motion by a majority.

23,403,265 ordinary shares for

0 ordinary shares against

238,182 ordinary shares abstaining

0 non-voting shares.

All as per the attached details.

The **Chairman** announced the result and, at 11.30 a.m., moved on to the extraordinary part, which was the subject of separate minutes.

The Secretary

ELENCO PARTECI	PANTI			
NOMINATIVO PARTECIPANTE		RISULTATI ALLE VOTAZIONI Ordinaria Straordinaria		
DELEGANTI E RAPPRESENTATI	Parziale Totale		6	
STUDIO TREVISAN IN QUALITA` DI RAPPRESENTANTE DESIGNATO AI SENSI 135-NOVIES TUF NELLA PERSONA DI DARIO AVV.TREVISAN	0			
- PER DELEGA DI JPMORGAN FUNDS	391.868	FROFF	F	
JEMORGAN FUNDS STICHTING SHELL PENSIOENFONDS AGENTE: JP MORGAN BANK	77.500	FFCFF FFCFF	F	
LUXEM	77.500	r r C r r	r	
RBC O`SHAUGHNESSY INTERNATIONAL EQUITY FUND RICHIEDENTE:RBC IST TREATY CLIENTS AC	41.450	FFCFF	F	
ACADIAN NON-US SMALL-CAPLONG-SHORT EQUITY FUND LLC C/O ACADIAN ASSET MANAGEMENT LLC RICHIEDENTE:GOLDMAN SACHS	48.489	FFCFF	F	
ALGERT GLOBAL EQUITY MARKET NEUTRAL MASTER FUND LP RICHIEDENTE: JP MORGAN SECURITIES LTD	19.635	FFFFF	F	
TWO SIGMA EQUITY RISK PREMIA PRTFOLIO LLC CORPORATION SERVICE AGENTE:DEUTSCHE BANK AG THE ARROWSTREET COMMON CONTRACTUAL FUND AGENTE:STATE	138.511 188.780	FFCFF	F	
STREET BK.TR.,BOSTON	100.700	FFCFF	-	
ISHARES VII PLC AGENTE:STATE STREET BK.TR.,BOSTON	10.444	FFCFF	F	
SCHWAB FUNDAMENTAL INTERNATIONAL SMALL COMPANY ETF AGENTE:STATE STREET BK.TR.,BOSTON	141.077	FFFFF	F	
OREGON PUBLIC EMPLOYEES RETIREMENT SYSTEM AGENTE:STATE STREET BK.TR.,BOSTON	17.313	FFFFF	F	
RUSSELL INVESTMENT COMPANY PLC AGENTE:STATE STREET BK.TR.,BOSTON CMAM CROUP PENSION TRUST HEACENTE:STATE STREET	46.464	FFFFF	F	
GMAM GROUP PENSION TRUST III AGENTE:STATE STREET BK.TR.,BOSTON SHELL TRUST (BERMUDA) LTD AS TRUSTEE OF THE SHELL OVERSEAS	66.033 10.800	FFCFF	F	
CONTRIBUTORY PENSION FUND AGENTE: JP MORGAN CHASE BANK GMAM GROUP PENSION TRUST II AGENTE: STATE STREET	43.722	FFCFF	F	
BK.TR.,BOSTON IAM NATIONAL PENSION FUND AGENTE:STATE STREET	70.586	FFCFA	F	
BK.TR.,BOSTON AMERICAN CENTURY INVESTMENT MANAGEMENT, INC.	4.356	FFCFF	F	
AGENTE:STATE STREET BK.TR.,BOSTON AQR FUNDS-AQR MULTI-ASSET FUND AGENTE:STATE STREET	4.613	FFCFF	F	
BK.TR.,BOSTON FIDELITY NORTHSTAR FUND AGENTE:STATE STREET BK.TR.,BOSTON	100.000	FFFFF	F	
FIDELITY GLOBAL INTRINSIC VALUE INVESTMENT TRUST AGENTE:STATE STREET BK.TR.,BOSTON	400.000	FFFFF	F	
FIDELITY GLOBAL GROWTH AND VALUE INVESTMENT TRUST AGENTE:STATE STREET BK.TR.,BOSTON	60.000	FFFFF	F	
BRIGHTHOUSE F TR II - BRIGHTHOUSE/DIM INT SMALL COMPANY PTF AGENTE:STATE STREET BK.TR.,BOSTON	14.507	FFCFF	F	
MERCER GE INTERNATIONAL EQUITY FUND AGENTE:STATE STREET BK.TR.,BOSTON	20.744	FFCFF	F	
KP INTERNATIONAL EQUITY FUND AGENTE:STATE STREET BK.TR.,BOSTON	49.779	FFCFF	F	
COLUMBIA OVERSEAS VALUE FUND AGENTE: JP MORGAN CHASE BANK	1.079.246	FFFFF	F	
MARYLAND STATE RETIREMENT & PENSION SYSTEM AGENTE:STATE STREET BK.TR.,BOSTON MEDGED INTERNATIONAL FOULTV FUND ACENTE:STATE STREET	29.008 18.152	FFCFF	F	
MERCER INTERNATIONAL EQUITY FUND AGENTE:STATE STREET BK.TR.,BOSTON MERCER GLOBAL EQUITY FUND AGENTE:STATE STREET	40.795	FFCFF	F	
MERCER GLOBAL EQUITY FUND AGENTE:STATE STREET BK.TR.,BOSTON MGI FUNDS PLC AGENTE:STATE STREET BK.TR.,BOSTON	55.770	FFCFF	F	
MGI FUNDS FLC AGENTE:STATE STREET BK.TR.,BOSTON MGI FUNDS PLC AGENTE:STATE STREET BK.TR.,BOSTON	54.272	FFCFF	F	
MGI FUNDS FLC AGENTE.STATE STREET BR.TR.,BOSTON MERCER UCITS COMMON CONTRACTUAL FUND AGENTE:STATE STREET BK.TR.,BOSTON	13.705	FFCFF	F	
MGI FUNDS PLC AGENTE:STATE STREET BK.TR.,BOSTON	24.513	FFCFF	F	
STATE OF NEW JERSEY COMMON PENSION FUND D AGENTE:STATE STREET BK.TR.,BOSTON	17.396	FFCFF	F	
WASHINGTON STATE INVESTMENT BOARD AGENTE:STATE STREET BK.TR.,BOSTON	269	FFCFF	F	
REGIME DE RENTES DU MOUVEMENT DESJARDINS AGENTE:STATE STREET BK.TR.,BOSTON	30.650	FFCFF	F	
JPMORGAN CHASE BANK - PB - CANADA P AGENTE: JP MORGAN CHASE BANK MEDGED NON US CODE FOURTY FUND A CENTE STATE STDEFT		FFCFF	F	
MERCER NON-US CORE EQUITY FUND AGENTE:STATE STREET BK.TR.,BOSTON	111.114	FFCFF	F	
			Pagina: 1	

ELENCO PARTECIPAN			RISULTATI ALLE VOTAZIONI		
IOMINATIVO PARTECIPANTE			Ordinaria	Straordinaria	
DELEGANTI E RAPPRESENTATI	Parziale	Totale	1 2 3 4 5	6	
SPDR PORTFOLIO DEVELOPED WORLD EX-US ETF AGENTE:STATE STREET BK.TR.,BOSTON NEW ENGLAND CARPENTERS PENSION FUND AGENTE:STATE STREET	147.433 3.902		FFCCF FFFFF	F	
BK.TR.,BOSTON PACIFIC SELECT FUND INTERNATIONAL SMALL-CAP PORTFOLIO	156.178		FFCFF	F	
AGENTE:STATE STREET BK.TR.,BOSTON HEALTHCARE EMPLOYEES` PENSION PLAN - MANITOBAOBA	56.220		FROFF		
MACKENZIE INTERNATIONAL QUANTITATIVE SMALL CAP FUND	9.703		FFCFF FFFFF	F	
CC&L GLOBAL EQUITY FUND	9.703 700		FFCFF	F	
CC&L O GROUP GLOBAL EQUITY FUND	700		FFCFF	F	
THE WAWANESA MUTUAL INSURANCE COMPANY	26.131		FFCFF	F	
AMERICAN CENTURY ETF TRUST-AVANTIS INTERNATIONAL EQUITY	2.823		FFCFF	F	
ETF ALTRIA CLIENT SERVICES MASTER RETIREM.T. AGENTE: JP MORGAN	27.198		FFCFF	F	
CHASE BANK AMERICAN CENTURY ETF TRUST-AVANTIS INTERNATIONAL SMALL	878		FFCFF	F	
CAP VALUE CITY OF NEW YORK GROUP TRUST	41.978		AFCEE	F	
CITY OF NEW YORK GROUP TRUST	41.978 24.640		AFCFF AFCFF	F	
CITY OF NEW YORK GROUP TRUST	24.040 44.256		AFCFF	F	
CITY OF NEW YORK GROUP TRUST	44.230 35.744		AFCFF	F	
CITY OF NEW YORK GROUP TRUST	35.744		AFCFF	F	
CITY OF NEW YORK GROUP TRUST	15.882		AFCFF	F	
CITY OF NEW YORK GROUP TRUST	5.823		AFCFF	F	
CITY OF NEW YORK GROUP TRUST	8.113		AFCFF	F	
ARROWSTREET (CANADA) INTERNATIONAL DEVELOPED MARKET EX US FUND I	25.120		FFCFF	F	
THE BOEING COMPANY EMPLOYEE RETIREM AGENTE: JP MORGAN CHASE BANK	207.412		FFFFF	F	
ARROWSTREET (CANADA) GLOBAL WORLD FUND I	34.616		FFCFF	F	
TENNESSEE CONSOLIDATED RETIREMENT SYSTEM	42.160		FFCFF	F	
ROTA MAURIZIO	2.741.378		FFFFF	F	
Usufruttuario di ROTA RICCARDO; ROTA GIORGIO MAURIZIO; per 1.312.729 azion	ıi				
MONTI FRANCESCO	8.232.070		FFFFF	F	
Jsufruttuario di MONTI LUIGI; MONTI MARCO; MONTI STEFANO; per 2.058.017 a	zioni				
CATTANI ALESSANDRO	677.527		FFFFF	F	
CHINA LIFE INSURANCE COMPANY LIMITED AGENTE:JP MORGAN CHASE BANK	5.200		FFFFF	F	
SBC MASTER PENSION TRUST AGENTE: JP MORGAN CHASE BANK	25.000		FFCFF	F	
SHELL PENSIONS TRUST LIMITED AS TRU AGENTE: JP MORGAN CHASE BANK			FFCFF	F	
ALLIANZGI-FONDS DSPT AGENTE: JP MORGAN CHASE BANK	22.500		FFCFF	F	
CC AND L US Q MARKET NEUTRAL ONSHORE FUND II AGENTE:THE BANK OF NOVA SCO VANTAGETRUST III MAST COLLECT INVE FU TR AGENTE:JP MORGAN	12.600 165.550		FFCFF	F	
CHASE BANK NEW YORK STATE COMMON RETIREMENT FU AGENTE: JP MORGAN	63.666		FFCFF	F	
CHASE BANK COLUMBIA GLOBAL OPPORTUNITIES FUND AGENTE:JP MORGAN	86.514		FFFFF	F	
CHASE BANK VERMONT PENSION INVESTMENT COMMITTE AGENTE:JP MORGAN CHASE BANK	7.355		FFCFA	F	
D. E. SHAW WORLD ALPHA EXTENSION PO AGENTE:CREDIT SUISSE SECURI	330		FFCFF	F	
CC AND L Q 130/30 FUND II AGENTE:CREDIT SUISSE SECURI	700		FFCFF	F	
D.E SHAW COUNTRY GLOBAL ALPHA AGENTE:CREDIT SUISSE SECURI	455		FFCFF	F	
D. E. SHAW VALUE ALL COUNTRY ALPHA AGENTE:CREDIT SUISSE SECURI	131		FFCFF	F	
BDL - TAXABLE UCITS CLIENTS AGENTE:BANQUE DE LUXEMBOURG	71.085		FFCFF	F	
MLPRO SEG FOR EXCLSVE BENFT OF CUST	72.063		FFCFF	F	
CC AND L Q GLOBAL EQUITY MARKET NEU AGENTE: THE BANK OF NOVA SCO	3.100		FFCFF	F	
FONDS DE RESERVE POUR LES RETRAITES AGENTE:BNP PARIBAS	80.108		FFCFF	F	
2S-PARIS INTERNATIONALE KAPITALANLAGEGESELLSCHAFT MBH	142.341		FFFFF	F	

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ELENCO PARTEC	IPANTI			
NOMINATIVO PARTECIPANTE			RISULTATI A Ordinaria	ALLE VOTAZIONI Straordinaria
DELEGANTI E RAPPRESENTATI	Parziale	Totale	1 2 3 4 5	6
PRICOS AGENTE:KBC BANK NV	264.828	Totale	FFCFF	F
PRICOS DEFENSIVE AGENTE:KBC BANK NV	9.166		FFCFF	F
ALGEBRIS UCITS FUNDS PLC AGENTE:HSBC BANK PLC	110.000		FFAAA	F
RAM (LUX) SYSTEMATIC FUNDS AGENTE:BANQUE DE LUXEMBOURG	235.575		FFFFF	F
STEFANELLI TOMMASO RICHIEDENTE:MEDIOBANCA S.P.A.	885.000		FFFFF	F
STEFANELLI TOMMASO RICHIEDENTE: MEDIODANCA S.I.A. STEFANELLI MATTEO RICHIEDENTE: RASBANK S.P.A.	834.507			F
STEFANELLI MATTEO RICHIEDENTE:RASBANK S.F.A. RANZINI CLAUDIA MARIA RICHIEDENTE:RASBANK S.P.A.			FFFFF	
KANZINI CLAUDIA MAKIA KICHIEDEN IE:KASBANK S.F.A. ACADIAN INTERNATIONAL SMALL CAPFUND	309.000		FFFFF	F
	62.823		FFCFF	F
CC AND L ALL STRATEGIES FUND AGENTE: THE BANK OF NOVA SCO	500		FFCFF	F
MAN NUMERIC INT SMALL CAP TR	180.835		FFFFF	F
1975 IRREV TRUST OF C D WEYERHAEUSER	1.470		FFCFF	F
PF INTERNATIONAL SMALL CAP FUND	19.958		FFCFF	F
ERS PUBLIC EQUITY EMERGING MANAGER II LP	4.956		FFFFF	F
FLORIDA RETIREMENT SYSTEM.	463.066		FFFFF	F
SOUTH CAROLINA RETIREMENT SYSTEMS GROUP TRUST	301		FFCFF	F
BOARD OF PENSIONS OF THE EVANGELICAL LUTHERAN CHURCH IN	558		FFCFF	F
AMERICA SCHOOL EMPLOYEES RETIREMENT SYSTEM OF OHIO	134.563		CFCFF	F
THE EDUCATIONAL EMPLOYEES SUPPLEMENTARY RETIREMENT	154.505		FFCFF	F
SYSTEM OF FAIRFAX COUNTY	15.363		r r C r r	r r
ADEPT INVESTMENT MANAGEMENT PLC	16.221		FFCFF	F
CC AND L Q MARKET NEUTRAL FUND AGENTE:THE BANK OF NOVA	600		FFCFF	F
SCO				
VIRGINIA RETIREMENT SYSTEM .	21.529		FFCFF	F
ALASKA PERMANENT FUND CORPORATION	7.018		FFCFF	F
3M ERIP ACADIAN GLOBAL	1.182		FFCFF	F
ENSIGN PEAK ADVISORS INC	87.435		FFCFF	F
MAN FUNDS PLC	1.400		FFFFF	F
SOUTH CAROLINA RETIREMENT SYSTEMS GROUP TRUST	373.392		FFFFF	F
EOPTIE0 OPT INTL ACADIAN	79.089		FFCFF	F
THE CLEVELAND CLINIC FOUNDATION	58.911		FFCFF	F
TXMF LSV	99.100		FFFFF	F
SCEF GLOBEFLEX	16.797		FFCFF	F
FIDELITY FUNDS SICAV AGENTE: BROWN BROTHERS HA-LU	165.627		FFCFF	F
VOYA MM INTL SM CAP FND ACADIAN	12.867		FFCFF	F
PENSION RESERVES INVESTMENT TRUST FUND	19.295		FFCFF	F
PUBLIC EMPLOYEES RETIREMENT ASSOCIATION OF NEW MEXICO	10.635		FFCFF	F
ACADIAN NON US ALL CAP EQUITY FUND USD HEDGED LLC	35.193		FFCFF	F
ACADIAN NON-US MICROCAP EQUITY FUND, LLC	221.742		FFCFF	F
THE NOMURA TRUST AND BANKING C	20.100		FFFFF	F
MUF - LYXOR FTSE ITALIA MID CA	148.770		FFFFF	F
MUL - LYXOR ITALIA EQUITY PIR	6.732		FFFFF	F
CONNOR, CLARK & LUNN INVESTMENT MANAGEMENT	800		FFCFF	F
RICHIEDENTE: UBS AG-LONDON BRANCH SA AG LDN CLIENT IPB				
CC&L Q MARKET NEUTRAL FUND RICHIEDENTE: UBS AG-LONDON	10.300		FFCFF	F
BRANCH SA AG LDN CLIENT IPB CLIENT AC	17 202			
SCHWAB FUNDAM INTER SMALL- COMP INDEX FD AGENTE:BROWN BROTHERS HARR	47.282		FFFFF	F
PRODUCER-WRITERS GUILD OF AMERICA PENSION PLAN	2.099		FFCFF	F
RICHIEDENTE:NT NT0 TREATY/NON TREATY TAX L	2.077			-
WEST VIRGINIA INVESTMENT MANAGEMENT BOARD	46.187		FFCFF	F
RICHIEDENTE:NT NTO TREATY/NON TREATY TAX L				
CHEVRON UK PENSION PLAN RICHIEDENTE:NT NTO EU/NORWAY	14.249		FFCFF	F
PENSION FUNDS PUBLIC EMPLOYEES RETIREMENT ASSOCIATION OF COLORADO	8.850		FFFFF	F
RICHIEDENTE:NT PUBLIC EMPLOYEES RETIREMENT	0.000			-
DOW RETIREMENT GROUP TRUST THE DOW CHEMICAL COMPANY	1.396		FFCFF	F
RICHIEDENTE:NT DOW RETIREMENT GROUP TRUST				
COMMONWEALTH SPECIALIST FUND 13 RICHIEDENTE:NT COLONIAL EIDST STATE INVEST	64.326		FFCFF	F
FIRST STATE INVEST EXELON CORPORATION PENSION MASTER RETIREMENT TRUST	8.925		FFCFF	F
RICHIEDENTE:NT NTO TREATY/NON TREATY TAX C	0.923		r r C r r	r r
RAMI PARTNERS LLC RICHIEDENTE:NT NTO NON TREATY CLIENTS	30.241		FFCFF	F
			1	

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			RISULTATI ALLE VOTAZIONI		
NOMINATIVO PARTECIPANTE			Ordinaria	Straordinaria	
DELEGANTI E RAPPRESENTATI	Parziale	Totale	1 2 3 4 5	6	
LSV INTERNATIONAL SMALL CAP EQUITY FUND, LP RICHIEDENTE:NT NTO NON TREATY CLIENTS	90.001		FFFFF	F	
HKL II LLC RICHIEDENTE:NT NTO NON TREATY CLIENTS	50.821		FFCFF	F	
ACADIAN INTERNATIONAL SMALL-CAP AGENTE:BROWN BROTHERS HARR	7.946		FFCFF	F	
ALGERT INTERNATIONAL SMALL CAP FUND L.P RICHIEDENTE:NT NT0 NON TREATY CLIENTS	59.913		FFFFF	F	
ASCENSION ALPHA FUND LLC RICHIEDENTE:NT NT0 NON TREATY LENDING CLIE	9.788		FFCFF	F	
THE PUBLIC INSTITUTION FOR SOCIAL SECURITY RICHIEDENTE:NT NTO INTERNATIONAL ORGANISAT	9.380		FFFFF	F	
STICHTING BLUE SKY LIQUID ASSET FUNDS PROF EM MEIJERSLAAM RICHIEDENTE:NT BLUE SKY GROUP	66.357		FFFFF	F	
EXELON CORPORATION DEFINED CONTRIBUTION RETIREMENT PLANS MASTER TRUST RICHIEDENTE:NT NT0 15% TREATY ACCOUNT	5.799		FFCFF	F	
JTW TRUST NO. 1 UAD 9/19/02 RICHIEDENTE:NT NTO 15% TREATY ACCOUNT CLIE	15.318		FFCFF	F	
HRW TESTAMENTARY TRUST NO. 8 RICHIEDENTE:NT NT0 15% TREATY ACCOUNT CLIE	20.333		FFCFF	F	
HRW TESTAMENTARY TRUST NO. 12 RICHIEDENTE:NT NT0 15% TREATY ACCOUNT CLIE	22.567		FFCFF	F	
THE BOEING COMPANY EMPLOYEE SAVINGS PLANS MASTER TRUST RICHIEDENTE:NT NT0 15% TREATY ACCOUNT CLIE	197.726		FFFFF	F	
CHEVRON MASTER PENSION TRUST RICHIEDENTE:NT NT0 15% TREATY ACCOUNT LEND	2.139		FFCFF	F	
CARILLION TOWER SERIES HEDGE FND AGENTE:BNP PARIBAS 2S -LDN	563		FFCFF	F	
1199 SEIU HEALTH CARE EMPLOYEES PENSION FUND RICHIEDENTE:NT NT0 15% TREATY ACCOUNT LEND	50.241		FFCFA	F	
BRITISH COLUMBIA INVESTMENT MANAGEMENT CORPORATION RICHIEDENTE:NT NT BRITISH COLUMBIA INVESTM	54.772		FFCFF	F	
DFA INTERNATIONAL SMALL CAP VALUE PNS GROUP INC RICHIEDENTE:CBNY SA DFA-INTL SMALL CAP VAL POR	733.994		FFCFF	F	
OLD WESTBURY SMALL AND MID CAP STRATEGIES FUND RICHIEDENTE:CBNY SA OLD WSTBY GB SM&MD CP FD	56.697		FFCFF	F	
JOHN HANCOCK VARIABLE INSURANCE TRUST INTERNATIONAL SMALL COMPANY TRUST RICHIEDENTE:CBNY SA JOHN HANCOCK	3.554		FFCFF	F	
JOHN HANCOCK FUNDS II INTERNATIONAL SMALL COMPANY FUND RICHIEDENTE:CBNY SA JOHN HANCOCK FUNDS	17.722		FFCFF	F	
PANAGORA ASSET MANAGEMENT INC. RICHIEDENTE:MORGAN STANLEY AND CO. LLC	871		FFCFF	F	
LOCKHEED MARTIN CORPORATION MASTER RETIREMENT TRUST RICHIEDENTE:MORGAN STANLEY AND CO. LLC	16.100		FFCFF	F	
OIL INVESTMENT CORPORATION LTD RICHIEDENTE:MORGAN STANLEY AND CO. LLC	34.025		FFFFF	F	
HILLSDALE INVESTMENT MANAGEMENT INC RICHIEDENTE:RBC IST TREATY CLIENTS AC	80.000		FFCFF	F	
	2	3.641.447			

Legenda:

1 Bilancio al 31/12/2019

3 Relazione sulla Remunerazione I sezione

2 Destinazione dell`utile di esercizio 4 Relazione sulla remunerazione II sezione

5 Proposta di revoca autorizzazione acquisto azioni proprie 6 Annullamento di 1470217 azioni proprie in portafoglio